

# **LOSM Annual Committee Plan**

## **I. Licensing Office Structure and Management (LOSM) Committee**

### **Mission**

The functions of the Licensing Office Structure and Management Committee are to promote discussion among and education of LES members regarding the structure, operation and management of a licensing organization within a corporation, university, institution, or governmental entity, addressing such considerations as: whether to have a separate licensing organization; the scope of the activities of the licensing organization; the role of the licensing organization in the company or institution; conflicts with other parts of the company or institution and their solutions; understanding differences in the licensing organization among various industries and institutions and exchanging experiences; whether the licensing organization should be a profit center; systems, software and procedures used for the operation and manage licensing opportunities and license agreements, including license and royalty audits; compensation of licensing professionals; and benchmarking the organizations and practices of leading companies and institutions.

### **Seasonal Meetings**

- Pasadena
  - Meeting program already established.
- Philadelphia
  - Would like to support 1-2 workshops.
- Would like input to plenary panel/speaker.

### **Annual Meeting (New York)**

- Would like to support 1-2 workshops.
- Would like to support 1 plenary panel/speaker.

### **les Nouvelles**

- Would like to solicit 1-2 papers from committee members.

### **Committee Web Page**

- Upgrade/maintain existing web page.

### **Mentoring**

- Establish program to assist new licensing office managers.

## Membership

- Build membership list
- Contact listed members and reconfirm membership and interest.
- Solicit new members.

## Current Leadership

### Board Liaison: Gerald J. Siuta

Co-Chair Sandeep Agarwal  
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